

Shravani Mandollu

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Summary

Accomplished Business Development Executive with expertise in negotiation, strategic business planning, and market positioning. Proven ability to drive lead generation, foster strong client relationships, and develop effective business strategies to enhance growth and profitability. Skilled in identifying opportunities, executing successful deals, and expanding market presence

Experience

Jaro Education

Businesses Development Executive

- Proficiency in negotiating deals and developing effective business plans to enhance market positioning
- Executed extensive outreach to initiate potential sales leads
- Cultivated enduring professional relationships to enhance client engagements
- Devised methods to tackle problems and reach sales milestones
- Analyzed industry data to discover new opportunities.

Internship

- Participated in online web development internship with Oasis Info byte.
- Gained hands-on experience in web development during internship with Exopsys Data Labs.

Skills & abilities

- Lead generation
- Market research
- Communication
- Time management

Certifications

- Microsoft excel certification (Coursera)
- Programming in java (NPTEL)
- Udemy-HTML, CSS , JAVA

Education

N.K orchid college of Eng &Technology, Solapur 2024

➤ B.Tech| CSE

Walchand College of Arts & Science,Solapur 2020

- MPC

LFC High School,Solapur

Languages

- English, Hindi, Telugu, Marathi

Hobbies

- Traveling
- Dancing

Declaration

I hereby declare that all information provided in my resume is true and accurate to the best of my knowledge