



ASHISH KULKARNI

CONTACT

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India

EDUCATION

2018-2022

VELLORE INSTITUTE OF TECHNOLOGY

- Btech- Computer science

2016-2018

FIITJEE

SKILLS

- Leadership skills
- Team management
- Problem solving skills
- Analytical thinking

LANGUAGES

- English
- Telugu
- Hindi
- Marathi

PROFILE

As a sales manager in a digital marketing company, I drove revenue growth with smart strategies and relentless execution. My ability to build strong client relationships and close deals set me apart. Now, as an Investigation Associate at Amazon, I bring the same sharp analytical skills and problem-solving mindset to ensure accuracy and efficiency. I thrive in high-pressure environments, delivering results with precision and dedication!

WORK EXPERIENCE

Amazon

2024-PRESENT

Investigation associate

- Communication with internal and external stakeholders.
- Monitoring the level of bad goods returns.
- Ensuring buyer and seller risk at Amazon.
- Ensuring the product availability by managing seller inventory.
- Communication with external customers regularly.

Revv Digital

2023-2024

Sales manager

- Handling customer complains on daily basis
- Ensured monthly and quarterly targets are planned and achieved
- Conducted data analysis and performance tracking
- Effective application of strategies to expand distributor coverage.
- Developed area strategies to increase sales by various Digital marketing techniques.

Cognizant (Internship)

2022

Program analyst trainee

- Provided comprehensive support to program analysts in various tasks including, data analysis, report generation and project coordination.
- Assisted in the development and implementation of software solutions to streamline workflow process.

EXTRA CURRICULAR ACTIVITIES

Cricket

Represented my college and my city in various tournaments

NSS

Represented the national service scheme for the betterment of the students and people.