

NAME: M. REVANTH

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7680985408

CAREER OBJECTIVE

To work within an organization that offers challenges, responsibilities and decision-making opportunities, where I can blend my functional and technical knowledge gained from experience for continuous growth and better career prospects.

ACADEMIC DETAILS

Course	Institution	Board/University	Year of passing	Percentage/ CGPA
PG	Shoolini University	Shoolini University, Himachal Pradesh	2024	6.75
UG	Osmania University Hyderabad	Osmania University Hyderabad	2022	8.67
PUC / Intermediate	Sri Chaitanya Junior College Tirupathi	Board of intermediate education	2018	69 %
SSC	Narayana E-Techno School	Board of secondary education	2016	9.0 CGPA

PROJECT DETAILS

UGProject#1

Title : "To study the selling strategies of mobile industry"

Organization : One plus

Duration : 26 days

Project Description: The main objective of was to know the position of one plus smart phone in the market.

This project is a comprehensive study of one plus mobiles India pvt ltd and its marketing and selling strategies. It talks about how one plus entered and penetrated Indian smart phone market and became one of the major players in the Indian smart phone market.

INTERNSHIP: ICICI BANK, PODDUTUR

(2023)

WORK EXPERIENCE: INDIAMART INTERNMASH (Client Acquisition Role)

(2024-25)

- Responsible for onboarding new clients to the India MART platform, ensuring smooth registration and profile setup.
- Conducted outreach through calls and emails to generate leads and convert them into active users.
- Explained platform features and benefits to potential clients to drive engagement and sign-ups.
- Maintained a database of client interactions and provided regular updates to the reporting manager.
- Achieved weekly targets for new client acquisitions and contributed to overall team goals.

TECHNICALSKILLS:

- Oracle Database Administration
- MS office
- Word
- Power point

CERTIFICATES

- Done Product Management Essentials (Coursera) 2023
- Done Recruiting, Hiring and on boarding employees (Coursera) 2023-24
- Done Integrated Marketing Communications (Coursera) 2024

PERSONALDETAILS

Father Name (optional)

:M. Raghu Ramulu

DOB

:22/03/2001

Permanent Address

:D.no:- 4-11-170, Sri Venkateshwara Colony,
Ammapalli Road, Current Office backside, Pulivendula.

Mail id

: revanth7680@gmail.com

Languages Known

:Telugu, English

Place : Hyderabad

