#### Mrs. Rashmi Garse Chaudhari

Certified Business Analyst | Product Management | Data Analysis | Market Research | Healthcare Contact No.: (+91)- 8451993334/9969443434

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## **Profile Summary:-**

- Data Analysis and Management
- Expertise in MS Excel, Power BI, and Presentation Tools
- Experience in Product Marketing, Brand Plan Preparation, Marketing Communication, and Implementation
- Skilled in Gathering and Documenting Requirements Using Elicitation Techniques
- Proficient in Project Management Tools, including Jira
- Well versed in Axure, Balsamiq, and MS Visio
- Proficient in Agile-Scrum and Waterfall Methodologies
- Experienced in Creating UML Diagrams, Prototypes, and Managing RTM
- Well-Versed in UAT and Handling Change Requests
- Expert in Creating User Stories with Acceptance Criteria
- Proficient in Burn-down Charts and Ensuring DOR & DOD Checklists are Met

### **Work Experience:-**

- Medline Industries Product Support Specialist (Nov 2021 to Till Date....)
- Ajanta Pharmaceuticals Product Manager (Oct 2015 to Nov 2021)
- Sun Pharmaceuticals HDLE Executive (March 2015 to Sept 2015)

| Qualifications Details :- |                   |                         |      |            |
|---------------------------|-------------------|-------------------------|------|------------|
| Course                    | Branch/Discipline | <b>Board/University</b> | Year | Percentage |
| PGDM                      | Marketing         | Mumbai University       | 2015 | 65         |
| B Pharma                  | Pharmaceuticals   | Mumbai University       | 2013 | 63         |
| HSC                       | Science           | HSC                     | 2009 | 67         |
| SSC                       |                   | SCC                     | 2007 | 81         |

#### **Technical Skills:**

- ✓ **Data Analysis & Tools**: MS Excel (Advanced), Power BI, SQL (Basic)
- ✓ **Project Management**: Microsoft Project, SharePoint, Jira, Wrike
- ✓ Requirements & Documentation: Use Cases, User Stories, RTM, Gap Analysis
- ✓ Wireframing & Prototyping: Axure, Balsamiq, MS Visio
- ✓ Methodologies: Agile-Scrum, Waterfall
- ✓ Testing: UAT, Test Case Documentation, Defect Tracking
- ✓ Business Analysis: UML Diagrams, Process Flows, SWOT, PESTLE
- ✓ **Documentation Tools**: MS Word, PowerPoint

## **Project Details:**

### Medline EU Label and IFU Updates [Agile/Scrum Project] | Product Specialist/BA

Worked as the business analysis for EU MDR-compliant product labeling across EMEA, driving operational excellence and multilingual integration.

- Orchestrated stakeholder analysis and engagement to align 24-language label updates with regulatory and market demands.
- Led requirements elicitation from Product Managers and Suppliers, translating compliance needs into structured specifications.
- Developed process flows and use cases, identifying bottlenecks and optimizing labeling workflows.
- Ensured end-to-end traceability using RTMs, and managed PIMS data uploads with 100% accuracy.
- Enabled iterative progress through active participation in Agile ceremonies.

Tools: MS Excel (Advanced), MS Visio

Medline Technical Data Sheet Integration in MS Access [Waterfall Project] | Product Specialist Directed the automation and regulatory upgrade of TDS documentation via MS Access, ensuring MDR compliance and operational efficiency.

- Captured business requirements, optimized workflows, and authored functional specs to guide system development.
- Led integration, validation, and seamless data migration of TDS into a centralized Access system.
- Created ERDs and data flow diagrams for robust system documentation and stakeholder clarity.
- Delivered stakeholder training for system adoption, contributing to smooth transition and minimal downtime.

Tools: MS Access, MS Excel, MS Visio, MS Word

**Integration of Sales Data into Power BI** [Agile/Scrum Project] | Business Analyst Handled the transition from MicroStrategy to Power BI to elevate sales reporting and analytical capabilities.

- Gathered and prioritized reporting needs across Sales, Product, and Executive teams.
- Conducted gap analysis, then designed semantic models for EU cost and pricing analytics.
- Facilitated JAD sessions to streamline complex data visualization requirements.
- Delivered actionable dashboards that drove strategic insights across business units.
  Tools: MicroStrategy, Power BI, MS Excel

### ANSCA Division Launch | [Agile/Scrum Project] | Product Manager/BA

Led market entry strategy for Glaucoma division, translating insights into tangible business growth.

- Executed market research, competitor benchmarking, and product positioning strategies.
- Developed pricing models and sales forecasts, achieving 100% target for 3 Years
- Crafted brand plans and led CRM, webinar, and roundtable initiatives to maximize doctor engagement.

Tools: MS Excel

# AP My Doctor Tracker Application [Waterfall Project] | Business Analyst

Led the end-to-end development of a CRM tool for field reps, aligning business needs with system capabilities.

- Drove requirements workshops, system design via wireframes, and stakeholder alignment.
- Collaborated with developers for seamless execution and validated functionality through structured UAT.
- Conducted competitor analysis to ensure feature differentiation and market relevance. **Tools:** MS Excel, MS Visio, Balsamig

## QAD Enhancement [Agile/Scrum Project] | | Product Specialist / Business Analyst

Led performance optimization of QAD ERP by identifying technical gaps and delivering scalable solutions.

- Partnered with IT to diagnose performance issues and proposed infrastructure and query optimization strategies.
- Prioritized high-impact improvements via stakeholder interviews and data analysis.
- Defined performance requirements and ensured success through rigorous testing cycles.
  Tools: Jira, MS Visio, Axure

#### Personal Details:-

Name: Rashmi Garse Chaudhari

Date of Birth: 28/03/1992 Gender: Female

**Hobbies:** Reading, Traveling **Languages Known:** English, Marathi, Hindi

Nationality: Indian

#### **Declaration:**

I hereby declare that all the information given above is correct according to my knowledge concern. If any mistake found in the above details, I will be responsible for it. Thank You.

Date: / /2025

Place: Rashmi Garse Chaudhari