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| **Ritesh Singh** | | | | | | |
| +91-8307967728; [ritesh.singhs7869@gmail.com](mailto:ritesh.singhs7869@gmail.com) Date of Birth: 10th September, 1996 | | | | | | |
| **OBJECTIVE** | | | | | | |
| I am a highly driven professional looking for an opportunity where I can lend my acumen for sustainable growth of the organization | | | | | | |
| **ACADEMIC PROFILE** | | | | | | |
| **Degree** | **Institute** | | **Board** | | **Year** | **Results** |
| MBA | K J Somaiya Institute of Management, Mumbai | | Somaiya Vidyavihar University | | 2022 | 8.64 |
| B.E.(Biotechnology) | University Institute of Engineering and Technology, Chandigarh | | Panjab University | | 2018 | 62.70% |
| HSC | Krishna Public School, City | | C.B.S.E. | | 2014 | 80.60% |
| SSC | Krishna Public School, City | | C.B.S.E. | | 2012 | 89.30% |
| **ACADEMIC ACHIEVEMENTS** | | | | | | |
| **Certifications** | | * Finance Essential: Banking and Markets, issued by Finshiksha | | |  | (2020) |
| **PROFESSIONAL EXPERIENCE (36 MONTHS)** | | | | | | |
| **Organization** | | ICICI Bank Ltd. | **Duration** | May 2022 – Present | | |
| **Designation** | | Manager I | **Key Role** | Elite Trade Relations Group | | |
| **Key**  **Responsibilities** | | * Managed key clients in Manufacturing, Trading, IT, Real Estate, etc. * Reviewed 60+ clients' global transactions to boost Existing Relationship Value, adding over Rs. 2 Cr annually in forex fees to the branch's income. * Identify client needs in Trade Finance, Cash Management, ODI, FDI, Packing Credit, LC, BG, and provide fitting solutions. * Analyze financial statements (Balance sheet, Profit and Loss statements), credit reports and other data. * Ensuring Compliance through regular monitoring of EDPMS and IDPMS * Onboarding and educating clients on digital platform (Trade Online) * Resolution of queries of all managed clients within specified TAT * Hands on experience in Documentation, KYC, sensitive documentation reading | | | | |
| **Additional Learning** | | * Exposure of corporate compliance * Hands on experience in Documentation, KYC, sensitive documentation reading | | | | |
| **SUMMER INTERNSHIP (02 MONTHS)** | | | | | | |
| **STARNET**  **(Finance Intern)** | | * Conducted in-depth analysis on the effect of key macro and micro economic factors on the foreign exchange market * Researched and identified the commodities and currency pairs with huge potential * Demonstrated the analysis to mentor * Managed the portfolio | | | | |
| **PROJECT** | | | | | | |
| **Wipro**  **(Operational Risk Management)** | | * Understanding the Basel III norms and the key risk indicator in order to understand its role in development advanced capabilities in risk analytics * Present the findings by using credit scoring models, Value-at-risk (VaR) * Analyzing the market trends and economic factors | | | | |
| **ACHIEVEMENTS** | | | | | | |
|  | | * Increased the forex fees by over 15 percent YOY in 2024 * Onboarded over 55 clients on Trade Online platform (ICICI Bank’s online platform for International Trade and Forex. * Closed pending trade compliance of clients worth more than Rs. 45 Crore * Acquired 4 high value clients contributing over Rs. 150 Crore of the forex transactions annually | | | | |
| **SKILLS AND COMPETENCIES** | | | | | | |
|  | | * Portfolio Management * Business Communication * Regulatory Compliance in International Trade * MS Office * SQL * Power BI * Problem Solving | | | | |
| **ACCOMPLISHMENTS** | | | | | | |
|  | | * Secured a position in top 6 percent of applicants in the country in CAT 2019 * Co-founder of Bhangra Loverz YouTube channel which has over 100,000 subscribers and 16 Million+ views * First prize as a performer and choreographer in group dance (Bhangra) category at 49th Annual Conference of Indian Pharmacological Society 2016 * Organized blood donation camp at the Department of Transfusion Medicine, Government (2015) Medical College & Hospital, Chandigarh | | | | |
| **CERTIFICATIONS** | | | | | | |
|  | | * International Trade Compliance (ICICI Bank) * Foundatinal Course in Anti Money Laundering and KYC (ICICI Bank) * Currency Conversion and Hedging (ICICI Bank) * Exports and Imports (ICICI Bank) * Tableau (Designer) | | | | |