

CONTACT

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CORE COMPETANCIES

- Business Analysis Planning and Monitoring.
- Elicitation and Collaboration.
- Requirement Life cycle Management.
- Requirement Analysis and Design Definition.
- Strategy Analysis
- Solution Evaluation
- Stakeholder management
- Project management

TECHNICAL SKILLS

- DBMS Tools :- SQL , Oracle
- Reporting Tools: Power BI, Tableau.
- Prototyping & Wire frames Tools: Axure & Balsamiq
- Modelling Tools: MS Visio, Draw.io.
- Project Management tool:- JIRA , Confluence
- CORE BANKING :- Finacle Flexcube
- FINONE
- SFDC
- CRM

EDUCATION

2014 - 2015
MANIPAL UNIVERSITY
MBA BANKING & FINANCE

2007 - 2011
BE COMPUTER SCIENCE
RGPV UNIVERSITY BHOPAL

CERTIFICATION

- Certified IT – Business Analyst IIBA [EEP]

CHETAN KAPRE

BUSINESS ANALYST

ABOUT ME

Results-driven professional with 12 years of overall experience, including over 6 years as a Business Analyst/Subject Matter Expert (SME) in the retail and wholesale banking sectors. Proven expertise in investment, loans, and insurance domains, with a strong track record of collaborating with cross-functional teams to deliver value-driven solutions throughout the project lifecycle.

PROFILE SUMMARY

- Strong understanding of Software Development Life Cycle (SDLC) with hands-on experience in both **Waterfall** and **Agile (Scrum)** methodologies.
- Proficient in Waterfall model: skilled in requirements elicitation, **BRD**, **FRD**, **SRS** documentation, **RACI Matrix**, **BCD**, **UML** diagrams, prototypes, **RTM**, **UAT**, and managing **Change Requests**.
- Expert in Agile Scrum: experienced in writing user stories with **Acceptance Criteria**, **Business Value (BV)**, and **Complexity Points (CP)**, and maintaining Product and Sprint Backlogs.
- Conducted key **Agile ceremonies** including **Sprint Planning**, **Daily Stand-ups**, **Sprint Review**, and Retrospectives; tracked progress using **Sprint and Product Burndown charts**.
- Ensured quality and completeness of deliverables through **Definition of Ready (DoR)** and **Definition of Done (DoD)** checklists.
- Led cross-functional teams through complex integration projects, overseeing timelines, resource allocation, and milestone achievements.
- Successfully managed complex loan servicing and disbursement processes, ensuring legal compliance and meticulous documentation.

WORK EXPERIENCE

IDFC FIRST BANK LTD |2024 - 2025|

Designation: Senior Manager

Project: - SFDC Mortgage Loan Lifecycle |Agile Methodology|

Project description: - Application login to Disbursement complete lifecycle of the Mortgage Loan , Integration with LOS and other applications.

Role: - BA

LANGUAGES

- English (Fluent)
- Hindi (Fluent)
- Marathi (Fluent)

- Interacted with the stakeholders and gathered requirements by using various elicitation techniques.
- Created user stories with appropriate acceptance criteria with the assistance of the Product Owner. Added user stories into product backlog using the JIRA tool.
- Prioritized and validated the requirements using Moscow and FURPS technique, added user stories to sprint backlog based on prioritization order.
- Collaborated with Product Owner and Scrum Master for BV and CP. and assisted the Product Owner for the creation of DOR and DOD checklist.
- Led continuous improvement initiatives that optimized TAT and reduced process friction.
- Trained teams on evolving digital features and supported adoption of system changes.

YES BANK LTD. |2021 - 2024|

Designation: Senior Manager

Project: - Customer Relationship Management System (CRM) |Agile Methodology|

Project description: - Complete service and sales of existing and prospective customer to improve relationships, streamline operations and enhance customer satisfaction.

Role: - BA

Responsibilities:

- Participated in sprint ceremonies to remove road blocks in the project.
- Generated Sprint, Product Burn down/Burn up charts to track the project progress.
- Participated in product planning and UAT to successfully deliver each sprint component.
- Navigate the technical team to timely achieve the MVP and shippable Product.
- Contributed to SOP creation and knowledge transfers during new feature rollouts.
- Excelled in strategic portfolio management successfully navigating pre-screening approval and timely case conclusions for high-value secured loan portfolio.

HDFC BANK LTD. |2020 - 2021|

Designation: Senior Manager

Project: - CRMNEXT |Waterfall Methodology|

Project description: - Cloud-based customer relationship management (CRM) solution designed to help businesses manage customer interactions from lead generation to post-sale support.

Role: - BA

Responsibilities:

- Conducted Enterprise Analysis and under the assistance of a senior BA in creating a Business Case Document, conducted Stakeholder Analysis, and prepared RACI Matrix.
- Gathered requirements from business heads using Elicitation Techniques and created a Business Requirements Document (BRD).
- Leading strategic initiative for GAP analysis and Feasibility study in collaboration with the stakeholders and cross functional teams.
- Facilitating the Change requests with proper feasibility and impact analysis.
- Acted as liaison between field teams and technology for capturing digital product feedback.
- Led training sessions across partner channels and branches to increase product understanding.

YES BANK LTD. |2019 - 2020|

Designation: Manager

Project: - FINONE System |Waterfall Methodology|

Project description: - Digital lending system designed to automate and digitize the lending lifecycle, from Origination, servicing to collection.

Role: - BA

Responsibilities:

- Translated BRD into Functional Requirements Document (FRD), Collaborated with the technical team, and prepared SRS Document.
- Involved in multiple phases of FinOne Application development.
- Created UML diagrams and wireframes to visually represent requirements using MS Visio, Balsamiq, and Axure.
- Created and maintained RTM throughout the project.
- Assisted in Testing Team by preparing Test Case Scenarios and ensured the UAT was successful.
- Interfaced with sales and product teams to refine offerings based on market and customer feedback

ICICI BANK LTD. |2013 - 2019|

Designation: Manager

- Successfully managed complex loan servicing and disbursement processes, ensuring legal compliance.
- Documentation Managed client portfolio of 800+ overdraft accounts ensuring high satisfaction and retention.
- Liaised with internal tech and ops teams to resolve product issues and escalate pain points.
- Participated in system audits, ensured compliance, and submitted feedback for product improvement.
- Played a pivotal role for sales sourcing, credit processes contributing in streamlined operations recruitment and training processes.
- Work closely with the various cross functional teams to ensure the business growth.