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| Ravi ChhabriyaBusiness analystDetailsPune, India+91 9890448411ravi.chhabriya@gmail.comSkillsJira and ConfluenceAgile MethodologySoftware Development life CycleRisk Analysis and ManagementGap AnalysisRequirement gathering and elicitation.Analytical and Critical thinkingExpertise in writing BRD, FRD & SRS.Axure, Balsamiq & Draw.ioExperienced in Conducting Project Meetings, Reviews, Walkthrough & Client Interviews.HobbiesPlaying Cricket, Long Bike Rides & CookingLanguages

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| English |
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| Hindi |
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| Marathi |
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| Sindhi |
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 | ProfileAutonomous Business Analyst with 8+ Years of experience in the Banking Industry. I can take the ownership of the project from beginning till the end, specialized in competency and accuracy.Employment HistoryStandard Chartered Bank, Pune - Business Analyst (Relationship Manager)September 2017 — Present* Taking requirements from the stakeholder and preparing BRD, FRD, & SRS Documents.
* Participating in Scrum routines, Grooming sessions, and product demonstration
* Engaging with clients on regular basis to gather software requirements/ business rules and ensure alignment with the development team.
* Creating user stories, wireframes, Demo scenarios and workflow diagram for better understanding
* Conducting face to face meeting with external stakeholder for business requirements gathering by understanding their business model.
* Handling change request and suggesting financial solution to the client.
* Prepared time sheet and Gant chart for publishing it to the external and internal stakeholder.
* Assisted Product Owner with Backlog grooming, User Story Development,
* and prioritization.
* Providing timely Update and communication to all the stakeholders.
* Involved in UAT and UAT Support.
* Performing GAP Analysis and thus provide the best solution.

Deutsche Bank AG, Pune Business Analyst (Relationship Manager) July 2013 — September 2017* Analysing existing customer satisfaction functionality request for providing business value-based recommendation to product owners.
* Business requirement analysis, creation of RTM, creation of functional specification, documentation business workflow by flow charts, coordinating with different team involved in the project.
* Resolve queries and achieve goals with conflict management techniques.
* Interaction with client for understanding business requirement, business process and resolving queries.

Sales Consultant at Oxford Automotive Pvt. Ltd, PuneApril 2012 — May 2013* Proficiently coordinated numerous events within both corporate and non-corporate domains.
* Conducted regular visits to corporate companies and tourist operators, providing valuable insights into vehicle functioning and maintenance.
* Utilized market analysis and cold calling to identify promising leads, effectively expanding the company's customer base.
* Fostered and nurtured strong business relationships with key clients, consistently meeting delivery and quality standards to ensure maximum customer satisfaction.

Key Achievements* Achieved seamless execution of **funding transfer** of **12.50 crores** from an international corporation, resulting in recognition and appreciation from the client.
* Accomplished the title of being the ‘**Top Payroll’ Sales Manager** in the country for the month of February,2014.
* Achieved the **Gold** during the **March Marathon** in the year 2023.
* Awarded for the exemplary performance in delivering the **credit cards** for the month of July,2022.
* Awarded for the exemplary performance in **Insurance** for the month of March,2022.
* Promoted to **Sr. Relationship Manager** in the month of February,2022.
* Became a part of **'League of Champions'** for the exemplary performance in March,2018.
* Earned the prestigious title of **"The Pathfinder"** during Q1, 2015.

EducationPGP in Marketing, MIT College of Management, PuneJune 2010 — June 2012Bachelor in Computer Application, Raisoni College, NagpurJune 2006 — May 2009HSC, Bhonsla Military School, NagpurJune 2004 — April 2006SSC, Bhonsla Military School, NagpurJune 1990 — March 2004 |