

Name:- Aditya Sharma

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Core competences: -

Business Analysis Planning and Monitoring.
Elicitation and Collaboration.
Requirement Life cycle Management.
Requirement Analysis and Design Definition.
Strategy Analysis
Solution Evaluation
Stakeholder management
Project management

Technical skills

Management Skills Network
building Negotiation Microsoft Office 365 Leadership Use Case BRD|FRD|FSD|SRS Epics
Elicitation and Gathering Requirements UML and Data Flow Modelling User Stories
Agile and Waterfall Methodologies Gap Analysis
Wireframe and Mockup

Career object: -

Experienced Business Analyst with 3 years in the role, adept at leveraging advanced analytics tools to drive a revenue increase and orchestrating data-driven strategies resulting in a 25% boost in operational efficiency. Proficient in spearheading Agile transformations.

Profile summary: -

- In depth knowledge of SDLC in various phases (i.e Waterfall & Agile) ♦ Agile ♦ Scrum ♦ Sprint ♦ Backlog ♦ Epics ♦ Stories ♦ Planning ♦ Standup ♦ Review ♦ Retrospective ♦ Grooming ♦ Burndown ♦ Workflow ♦ Impediments ♦ Collaboration ♦ Prioritization Requirement ♦ Elicitation ♦ Documentation ♦ BRD ♦ SRS ♦ Workflow ♦ Analysis ♦ Validation ♦ Review ♦ Signoff ♦ Traceability ♦ Process ♦ Stakeholders ♦ Usecase ♦ Wireframes ♦ Testing ♦ UAT ♦ Delivery ♦ Closure
- Participated in Conducting interviews, workshops, and surveys to gather detailed business requirements, ensuring alignment with organizational objectives.
- Created documentation, including business requirements documents and functional specifications (FRS), and assisted in Designing IT solutions to meet business needs.
- Managed channel partner relationships and drove secured Loan Against Property (LAP) business growth through strategic acquisition and portfolio management

Work exp.

Company name :- AU SMALL FINANCE BANK

Duration-11/07/2024 - 05/02/2025

Designation: CHANNEL BUSINESS MANAGER

Project 1:- AU PROD |Agile|

Project description:- As a Business Analyst, I acted as the bridge between business stakeholders and the development team, capturing requirements, writing user stories, and supporting solution

Handling change Request
Stakeholders Management
Requirement Prioritization SQL
CRM

Education:-

DR D Y PATIL BUSINESS SCHOOL
PGDM- MARKETING

Certificates:-

Certified IT – Business Analyst IIBA
[EEP]

Awards/achievements: -

Appreciation Certificate from
ICICI Bank for Excellent Team
Work

Language:- Hindi . English

validation

Role:- Associate Business Analyst

Responsibilities - Gathered and analyzed business requirements through stakeholder interactions and elicitation techniques.

Created process flows, wireframes, and mockups to support development understanding.

Ensured alignment between business goals and technical solutions through continuous feedback.

Supported QA teams in defining test scenarios and validating deliverables during sprints.

Participated in daily stand-ups, sprint reviews, and retrospectives to drive agile delivery.

Monitored channel performance and implemented strategies to improve loan conversion rates and reduce turnaround time for LAP disbursements at AU Small Finance Bank.

Company Name : ICICI BANK

Duration : 11/07/2023 - 10/07/2024

Designation: Deputy Manager

Project name:- ICOS Enhancement |Agile|

Project description:-ICOS is a core internal platform used to manage customer operations. Over time, legacy design limitations and performance issues have led to reduced productivity.

Enhancement was proposed to support evolving business needs and leverage modern technologies.

Role:-Business analyst

Responsibilities:-Collaborated with Product Owner to gather and refine user stories and acceptance criteria.

Facilitated backlog grooming and sprint planning sessions with cross-functional teams.

Translated business requirements into user-centric stories and prioritized the product backlog.

Conducted stakeholder interviews and workshops to capture evolving business needs.

Collaborated with Product Owner and Scrum Master for **BV** and **CP**. and assisted the Product Owner for the creation of **DOR** and

DOD checklist.

Generated **Sprint, Product Burn down/Burn up charts** to track the project progress.

Company name :- Electronica Finance Ltd

Duration:- 01/02/2022 - 05/07/2023

Designation:-Manager

Project name: Finone [Waterfall]

Project description:-The FinOne Project focused on upgrading the existing loan management system to streamline lending operations, improve user experience, and ensure compliance with regulatory standards.

Role:-Business Analyst

Responsibilities:-

Understanding in Gathering analyzing business requirements through stakeholder interactions.

Created user stories, process flows, and functional documents.

Getting trained in Coordination with development and QA teams for sprint deliverables.

Acquiring knowledge to Conduct UAT and ensured alignment with business objectives