

Name:- Aditya Sharma

Mobile :- 9516956149

Email: - adi122350@gmail.com

Linked id:-

https://www.linkedin.com/in/aditya-sharm a-bb0a94226?utm_source=share&utm_ca mpaign=share_via&utm_content=profile&u tm_medium=android_app

Core competences: -

- Business Analysis
 Planning and Monitoring.
- Elicitation and Collaboration.
- Requirement Life cycle Management.
- Requirement Analysis and Design Definition.
- Strategy Analysis
- Solution Evaluation
- Stakeholder management
- Project management

Core Business Analysis Tools & Techniques

- Requirement Gathering & Analysis
- Use Case Modeling
- User Stories (Agile) & Use Case Specifications (Waterfall)

Career object: -

Experienced Business Analyst with 3 years in the role, adopt at leveraging advanced analytics tools to drive a revenue increase and orchestrating data-driven strategies resulting in a 25% boost in operational efficiency. Proficient in spearheading Agile transformations.

Profile summary: -

- In depth knowledge of SDLC in various phases (i.e Waterfall & Agile) Agile, Scrum, Sprint, Backlog, Epics, Stories, Planning, Standup, Review, Retrospective, Grooming, Burndown, Workflow, Impediments, Collaboration, Prioritization Requirement, Elicitation, Documentation, BRD, SRS, Workflow, Analysis, Validation, Review, Signoff, Traceability, Process, Stakeholders, Usecase, Wireframes, Testing, UAT, Delivery, Closure
- Participated in Conducting interviews, workshops, and surveys to gather detailed business requirements, ensuring alignment with organizational objectives.
- Created documentation, including business requirements documents and functional specifications (FRS), and assisted in Designing IT solutions to meet business needs.
- Managed channel partner relationships and drove secured Loan Against Property (LAP) business growth through strategic acquisition and portfolio management

Work exp.

Company name :- AU SMALL FINANCE BANK

Duration-11/07/2024 - 05/02/2025

Designation: CHANNEL BUSINESS MANAGER

Project 1:- AU PROD | Agile |

Project description:- Worked on the AU PROUD App enhancement project for AU Small Finance Bank to streamline employee productivity and optimize internal operations. As a Business Analyst, gathered requirements, facilitated stakeholder discussions, and ensured seamless delivery of enhanced features.



- Process Mapping & Workflow Diagrams
- Gap Analysis / SWOT Analysis
 / Root Cause Analysis
- Stakeholder Analysis

Documentation & Modeling Tools

- Microsoft Office Suite (Word, Excel, PowerPoint, Visio)
- Balsamiq / Axure RP for Wireframing & Prototyping
- Microsoft Visio for UML & DFD diagrams
- JIRA / Confluence Agile documentation and issue tracking

validation

Role:- Associate Business Analyst

Responsibilities - Gathered and analyzed business requirements through stakeholder interactions and elicitation techniques.

Created process flows, wireframes, and mockups to support development understanding.

Ensured alignment between business goals and technical solutions through continuous feedback.

Supported QA teams in defining test scenarios and validating deliverables during sprints.

Participated in daily stand-ups, sprint reviews, and retrospectives to drive agile delivery.

Monitored channel performance and implemented strategies to improve loan conversion rates and reduce turnaround time for LAP disbursals at AU Small Finance Bank.

Company Name : ICICI BANK

Duration: 11/07/2023 - 10/07/2024

Designation: Deputy Manager

Project name:- ICOS Enhancement | Agile |

Project description:-ICOS is a core internal platform used to manage customer operations. Over time, legacy design limitations and performance issues have led to reduced productivity.

Enhancement was proposed to support evolving business needs and leverage modern technologies.

Role:-Business analyst

Responsibilities:-Collaborated with Product Owner to gather and refine user stories and acceptance criteria.

Facilitated backlog grooming and sprint planning sessions with cross-functional teams.

Translated business requirements into user-centric stories and prioritized the product backlog.

Conducted stakeholder interviews and workshops to capture evolving business needs.

Company name :- Electronica Finance Ltd Duration:- 01/02/2022 - 05/07/2023

Designation:-Manager

Project name:

Project description:-The FinOne Enhancement Project focused on upgrading the existing loan management system to streamline lending operations, improve user experience, and ensure compliance with regulatory standards.

Difference.

Role:-Business analyst

Responsibilities:-

- Collaborate with stakeholders to gather detailed and structured requirements.
- Requirement Documentation
- Prepare and maintain the Business Requirements Document (BRD) and Functional Specification Document (FSD).
- Conducting Requirement Workshops
- Participate in meetings to elicit and clarify requirements with SMEs and stakeholders.
- Creating Process Flow Diagrams
- Use tools like Visio to create AS-IS and TO-BE workflows, DFDs, and UML diagrams.
- Ensure all requirements are clear, complete, and aligned with business goals.
- Help in Preparing RTM (Requirement Traceability Matrix)
- Clarify business requirements to the technical team when needed.
- Assist in User Acceptance Testing (UAT)
- Document and analyze any changes in requirements and assess their impact.
- Maintain regular communication with business stakeholders, ensuring they are updated on progress and issues.