

ANNU SINGH

E-Mail: annubba@gmail.com ~ Mobile: +91-8210680427

Seeking Managerial positions with a reputed organisation in the Banking & Finance industry.

Career Synopsis

- ⇒ Research, Marketing & Accounting professional backed by **8 years of experience**. Proven track record of achieving goals with customer focus.
- ⇒ Experience of Data Analytics, Market Analysis, Senior Management Presentations, Digital Initiatives.

Organisational Experience

Nov'11 to Jan'20 with IFFCO TOKIO GIC Ltd.

Positions Held

Apr'19 to Jan'20 Deputy Branch Head, Commercial Branch, Bandra, Mumbai
Reporting to the SBU Head.

- ⇒ Deputy Branch Head of Commercial Branch Mumbai, Heading a Team of 6 Executives.
- ⇒ Handled operations, accounts and business of the India's largest business branch of IFFCO TOKIO.
- ⇒ Monitored the performance, MIS, Data Analysis for best market strategy and performance.
- ⇒ Preparation and Presentation of PPT to the Senior Management.
- ⇒ Strategies and implement business and promotional activities in co-ordination with the SBU Head.
- ⇒ Responsibilities included managing day to day functions, monitoring accounts, policy issuance, customer issues, claims co-ordination, Admin related work for the unit.

Oct'17 to March 19 Operations Head, Retail Branch, Patna
Reporting to the SBU Head.

- ⇒ Heading operation of Retail Branch, Patna, Heading a Team of 4 Executives.
- ⇒ Key responsibilities included Accounts, Policy issuance, Customer issues, Claims Co-ordinator, Admin related work.

Since Nov'11 to Sep'17 Senior Executive, CSC, Kolkata
Reporting to the CSC Head.

- ⇒ Relationship building with various corporates for new alliances.
- ⇒ Preparation and Presentation of PPT to the Senior Management on a regular basis on business performance.
- ⇒ Strategies and implement business and promotional activities for Eastern market.
- ⇒ Monitored the performance, MIS, Data Analysis for best market strategy for entire East.
- ⇒ Part of Team involved in study and research of digital insurance products and new market development.

Educational Credentials

- ⇒ MBA (Marketing) from Institute of Business Management & Research (IBMR), Ahmedabad in 2010.
- ⇒ BBA from Indira College, Pune in 2008.
- ⇒ Pursuing Business Analyst Program from COEPD.

Skills

- ⇒ Proficient in MS Excel, Word, Power Point, Outlook.

Personal Dossier

Date of Birth : 07th November 1987
Marital Status : Married
Contact Address : D- 403, Lloyds Estate, SBI Flat, Wadala East, Mumbai - 400037.
Contact No. : +91 8210680427