



Srishti Gupta

Performance-oriented Leader having an exceptional track record over a career of 3.8 years. Productive employee with proven track record of successful project management and producing quality outcomes through leadership and team motivation. Works with UK clients to determine requirements and participates and supports processing invoices and rectify the errors.

CONTACT

- Delhi, India , 110075
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SKILLS

- Data Analysis
- SAP
- Financial analysis
- Market analysis
- Adaptable
- Interpersonal Skills
- Optimistic
- Responsible to work
- Creativity

ACCOMPLISHMENTS

- Won Highest volume contributor award in year 2020-2021.
- Awarded with 1st prize in **Role Play Competition**.
- Awarded with 2nd position in **Finance Panel Discussion**.
- Participated in finance forum activity **Finnologist**.
- Participated in HR Activity **Budhijeevi**.
- Participated in Economic activity **Arthshastri**.
- Organized and coordinated in **stall Markato 6th Marketing Haat**.
- Attended an international conference on Envisioning India 2.0 Economic policies: Precepts and challenges.

CERTIFICATIONS

- Completed NPTEL certification on **Management of field sales and Soft skills for business negotiations Marketing Strategies**.
- **NISM (Investment Advisor) Level 1**.

EXPERIENCE

Senior Relationship Manager

CapitalVia - Indore, India

02/2020 - 02/2023

- Managed a portfolio of clients and provided advice on market trends and investment strategies.
- Developed and maintained relationships with key stakeholders, resulting in increased investment and new business partnerships.
- Negotiated a successful transaction that generated a good return on investment for client.
- Developed and implemented investment strategies that achieved good return on investment over a year period.

Intern

Aditya Birla Capital - Jhansi, India

07/2019 - 09/2019

- **Consumer perceptions about Mutual Funds**
- Generating leads
- Creating awareness about mutual fund through SIP.
- Opened 10 SIP during 1.5 months.

Sr. Associate Analyst , Account payable

Tech Mahindra - Noida , India

12/2023 - I currently work here

- Managed data collection, visualisation and reporting for projects of different scale and applications.
- Processing of invoices through SAP of different publisher of UK based client.
- Analysis of data of the client's invoices on the parameters of his supply and returns.
- Run GRIR's of all the publisher and rectify the errors

EDUCATION

09/2020

MBA Finance And Marketing

Jaipuria Institute of Management - Ghaziabad

- Graduated with CGPA 7.61 (of scale 10).

05/2014

Bachelor of Commerce

Kalyan Singh Institute of Education - U.P

04/2017

Master of Commerce Finance

Phundi Singh Launa College - Jalaun, India