

Ritesh Singh				
+91-8307967728; ritesh.singhs7869@gmail.com Date of Birth: 10 th September, 1996				
OBJECTIVE				
I am a highly driven professional looking for an opportunity where I can lend my acumen for sustainable growth of the organization				
ACADEMIC PROFILE				
Degree	Institute	Board	Year	Results
MBA	K J Somaiya Institute of Management, Mumbai	Somaiya Vidyavihar University	2022	8.64
B.E.(Biotechnology)	University Institute of Engineering and Technology, Chandigarh	Panjab University	2018	62.70%
HSC	Krishna Public School, City	C.B.S.E.	2014	80.60%
SSC	Krishna Public School, City	C.B.S.E.	2012	89.30%
ACADEMIC ACHIEVEMENTS				
Certifications	• Finance Essential: Banking and Markets, issued by Finshiksha (2020)			
PROFESSIONAL EXPERIENCE (36 MONTHS)				
Organization	ICICI Bank Ltd.	Duration	May 2022 – Present	
Designation	Manager I	Key Role	Elite Trade Relations Group	
Key Responsibilities	- Managed key clients in Manufacturing, Trading, IT, Real Estate, etc. - Reviewed 60+ clients' global transactions to boost Existing Relationship Value, adding over Rs. 2 Cr annually in forex fees to the branch's income. - Identify client needs in Trade Finance, Cash Management, ODI, FDI, Packing Credit, LC, BG, and provide fitting solutions. - Analyze financial statements (Balance sheet, Profit and Loss statements), credit reports and other data. - Ensuring Compliance through regular monitoring of EDPMS and IDPMS - Onboarding and educating clients on digital platform (Trade Online) - Resolution of queries of all managed clients within specified TAT - Hands on experience in Documentation, KYC, sensitive documentation reading			
Additional Learning	- Exposure of corporate compliance - Hands on experience in Documentation, KYC, sensitive documentation reading			
ACHIEVEMENTS				
	- Increased the forex fees by over 15 percent YOY in 2024 - Onboarded over 55 clients on Trade Online platform (ICICI Bank's online platform for International Trade and Forex. - Closed pending trade compliance of clients worth more than Rs. 45 Crore - Acquired 4 high value clients contributing over Rs. 150 Crore of the forex transactions annually			
SKILLS AND COMPETENCIES				
	- Portfolio Management - Agile and Scrum Methodologies - Stakeholder Management - MS Office - SQL - Power BI - MS Office Visio, Balsmiq, Axure RP			
ACCOMPLISHMENTS				
	- Secured a position in top 6 percent of applicants in the country in CAT 2019 - Co-founder of Bhangra Loverz YouTube channel which has over 100,000 subscribers and 16 Million+ views - First prize as a performer and choreographer in group dance (Bhangra) category at 49th Annual Conference of Indian Pharmacological Society 2016 - Organized blood donation camp at the Department of Transfusion Medicine, Government (2015) Medical College & Hospital, Chandigarh			
CERTIFICATIONS				

	• Undergoing IIBA Certification form COEPD • Foundational Course in Anti Money Laundering and KYC (ICICI Bank) • Currency Conversion and Hedging (ICICI Bank) • Exports and Imports (ICICI Bank) • Tableau (Designer)
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