Name: Aditya Sharma

Mobile :- 9516956149

Email: - adi122350@gmail.com

Linked id:-

https://www.linkedin.com/in/aditya-sharma-bb 0a94226?utm_source=share&utm_campaign=s hare_via&utm_content=profile&utm_medium= android_app

Core competences: -

Business Analysis Planning and Monitoring.

Elicitation and Collaboration.

Requirement Life cycle

Management.

Requirement Analysis and Design

Definition.

Strategy Analysis Solution Evaluation Stakeholder management Project management

Technical skills

Management Skills Network building Negotiation Microsoft Office 365 Leadership Use Case BRD|FRD|FSD|SRS Epics Elicitation and Gathering Requirements UML and Data Flow Modelling User Stories Agile and Waterfall Methodologies Gap Analysis Wireframe and Mockup

Career object: -

Experienced Business Analyst with 3 years in the role, adopt at leveraging advanced analytics tools to drive a revenue increase and orchestrating data-driven strategies resulting in a 25% boost in operational efficiency. Proficient in spearheading Agile transformations.

Profile summary: -

- In depth knowledge of SDLC in various phases (i.e. Waterfall & Agile) • Agile • Scrum • Sprint • Backlog • Epics . Stories . Planning . Standup . Review . Retrospective • Grooming • Burndown • Workflow • Impediments . Collaboration . Prioritization Requirement . Elicitation • Documentation • BRD • SRS • Workflow • Analysis • Validation • Review • Signoff • Traceability • Process • Stakeholders • Usecase • Wireframes • Testing • UAT • Delivery • Closure
- Participated in Conducting interviews, workshops, and surveys to gather detailed business requirements, ensuring alignment with organizational objectives.
- Created documentation, including business requirements documents and functional specifications (FRS), and assisted in Designing IT solutions to meet business needs.
- Managed channel partner relationships and drove secured Loan Against Property (LAP) business growth through strategic acquisition and portfolio management

Work exp.

Company name :- AU SMALL FINANCE BANK

Duration-11/07/2024 - 05/02/2025

Designation: CHANNEL BUSINESS MANAGER

Project 1:- AU PROD |Agile|

Project description:- As a Business Analyst, I acted as the bridge between business stakeholders and the development team, capturing requirements, writing user stories, and supporting solution Handling change Request
Stakeholders Management
Requirement Prioritization SQL
CRM

Education:-

DR D Y PATIL BUSINESS SCHOOL PGDM- MARKETING

Certificates:-

Certified IT – Business Analyst IIBA [EEP]

Awards/achievements: -

Appreciation Certificate from ICICI Bank for Excellent Team Work

Language:- Hindi . English

validation

Role:- Associate Business Analyst

Responsibilities - Gathered and analyzed business requirements through stakeholder interactions and elicitation techniques.

Created process flows, wireframes, and mockups to support development understanding.

Ensured alignment between business goals and technical solutions through continuous feedback.

Supported QA teams in defining test scenarios and validating deliverables during sprints.

Participated in daily stand-ups, sprint reviews, and retrospectives to drive agile delivery.

Monitored channel performance and implemented strategies to improve loan conversion rates and reduce turnaround time for LAP disbursals at AU Small Finance Bank.

Company Name: ICICI BANK

Duration: 11/07/2023 - 10/07/2024

Designation: Deputy Manager

Project name:- ICOS Enhancement | Agile |

Project description:-ICOS is a core internal platform used to manage customer operations. Over time, legacy design limitations and performance issues have led to reduced productivity.

Enhancement was proposed to support evolving business needs and leverage modern technologies.

Role:-Business analyst

Responsibilities:-Collaborated with Product Owner to gather and refine user stories and acceptance criteria.

Facilitated backlog grooming and sprint planning sessions with cross-functional teams.

Translated business requirements into user-centric stories and prioritized the product backlog.

Conducted stakeholder interviews and workshops to capture evolving business needs.

٠,

Company name :- Electronica Finance Ltd

Duration:- 01/02/2022 - 05/07/2023

Designation:-Manager

Project name: Finone [Waterfall]

Project description:-The FinOne Project focused on upgrading the existing loan

management system to streamline lending operations, improve user experience, and ensure compliance with regulatory standards.

Role:-Business Analyst

Responsibilities:-

Understanding in Gathering analyzing business requirements through stakeholder interactions.
Created user stories, process flows, and functional

documents.

Getting trained in Coordination with development and QA teams for sprint deliverables.

Acquiring knowledge to Conducte UAT and ensured alignment with business objectives