



Kalangade Mahesh Narayan



Cluster Head.
Male, Birth Date - 19/06/1998

[Kalangade Mahesh](#) 


CAREER OBJECTIVE

To be associated with the progressive organization that gives scope to update my skills according to the latest trends and to be a part of the team that dynamically works towards the growth of the organization.



ACADEMIC BACKGROUND

- 2021-2023  **MBA – Agribusiness Management**
Institute of Agri Business Management, Bikaner, Rajasthan
Percentage – 70.07 %
- 2016-2020  **B.Sc. Agri.Biotechnology**
Mahatma Phule Krishi Vidyapeeth, Rahuri, MH
Percentage – 70.08%


INTERNSHIP PROJECT (IABM, BIKANER)


-  **Cocoon Warehousing Pvt Ltd.**
April – June 2023
*Warehousing Operations (inward and Outward Processes)
*Quality Parameter Check
*Documenting Work

WORK EXPERIENCE

-  **Dvara E – Registry (Agri Fintech). Cluster Head.**
March – Present.
24
- Analysis of correct customer through Cibil and Personal Discussion
 - Identify Business opportunity in area.
 - Getting Business done through FPO / FPC shareholder and their references.
 - Handling team to get business (Farmer Loan) and Collection done and maintain performance.
 - Maintain ideal work environment, Grievance redressal, Visiting Problematic customer.
 - Conducting Farmer Meeting for New Business opportunity and financial training.
-  **Midland Microfin Ltd, Cluster Manager**
July – Feb.23
- I handled team of 4 branches
 - I have to monitor team performance, achieve the targets in coordination with team
 - Maintain ideal work environment, Grievance redressal, Visiting Problematic customer.
 - Team Hiring, Training , aliening the work force, identifying negative village, Handling of cash, End use verification were also my prime kpi.
 - Analysis of Customer through Grt and Cibil verification.

CONTACT INFO

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LANGUAGE

- English
- Hindi
- Marathi

SKILLS

- Adaptable
- Problem Solving
- Team Management
- Analysis
- Communication

IT PROFICIENCY

- Ms Excel
- Ms Word
- Ms PowerPoint
- Canva
- Ms Visio
- Basic SQL and Tableau

CERTIFICATE

- Fundamental of Digital Marketing - Google
- Excel Beginner to Advance – Udemy