

AKASH KANUNGO

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Professional Summary

Looking forward a career opportunity with my unique combination of technical and analytical skills in the field of Human Resource Management, e-commerce industry from graduation in mechanical engineering, MBA (Marketing & HR) and my connected professional experience in e-commerce business for an organization while building network with business development.

Technical Skills

MS Excel, MS Office, MS PowerPoint, SPSS

Professional Experience

Talent Acquisition Specialist at T3 Strategic Partners, Gurugram (June 2025- July,2025)

- Working with hiring managers for recruiting the right people for right role
- Identify the potential candidates through various job boards such as LinkedIn, Indeed
- Responsible for conducting interviews to assess candidate skills, knowledge and experience levels and also to build relation with potential candidates for strong talent pipeline.

Area Sales Manager at Dental kart, Kolkata (June 2024- Nov 2024)

- Develop Strong relationship with customers, channel partners for business development opportunities in my area.
- Responsible for program management, business development with strong understanding in e-commerce and network development.
- Motivating my team members to achieve sales target within a designated time.

Education

MBA (Marketing & HR): 7.13 CGPA

KIIT School of Management, Bhubaneshwar (2022-2024)

BTECH (Mechanical Engineering): 6.48 CGPA

Assam Science & Technology University, Guwahati (2016-21)

CLASS XII (SCIENCE): 77.6%

BSF Senior Secondary School, Shillong (2014-15)

CLASS X: 8.2 CGPA

DPS Guwahati (2012-13)

Certifications

- Birth of salesman certification course on the Know-Lens solution private limited (July-Dec,2023)
- Certification on completion of SIX sigma assessment from Learntube.ai (May-Aug,2024)

Projects / INTERNSHIPS

Academic Projects:

- Study on HR Analytics to streamline learning and development.
- Study of implementation of labor laws in Tata Motors
- Study on channel management of FMCG Products
- Study of impact of service quality on customer quality in automobile industry

Internship:

HR Trainee at PowerGrid Corporation of India Limited, Shillong, Meghalaya (May-July,2023)

- Conduct survey to understand employee perception of the reward system, employee motivations, employee needs and expectations.
- Assist HR Manager with daily tasks and to gather data on employee demographics, performance metrics and the feedback on the reward system.

Mechanical Engineer Trainee at National Thermal Power Corporation, Bongaigaon, Assam (June-August,2019)

- Conduct research for flue gas from NTPC Plant and also to understand working conditions of air conditioning system, operational efficiency and energy efficiency
- Assess economic and environmental benefits of flue gas heat recovery system which includes maintenance costs and potential energy savings.