

# DAVIK SHARMA

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Aspiring to join a forward-thinking organization where I can utilize my analytical skills, creativity, and passion for problem-solving to contribute to impactful decision-making and drive business success.

## PROFESSIONAL EXPERIENCE

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Infobeans Technologies, Indore, MP

2023 – 2024

### On Job Trainee

- Developed and optimized project workflows, achieving a 20% reduction in delivery timelines through data-driven insights.
- Collaborated with stakeholders to analyze and optimize business operations, driving measurable improvements.
- Analyzed business requirements and translated them into technical solutions.
- Designed and implemented data models and conducted data analysis to drive decisions.
- Collaborated with teams to deliver data-driven solutions aligning with project goals.
- Gained hands-on experience with data manipulation tools like SQL and Excel.
- Collaborated with cross-functional teams to address real-world business challenges.

Life Insurance Corporation of India, Gwalior, MP

2022– Present

### Insurance advisor (Self-employed)

- Provided tailored financial solutions, achieving a 15% annual policy growth.
- Optimized client interactions and reduced processing time by 20%.
- Increased revenue by 10% through data-driven cross-selling strategies.
- Monitored trends and refined market strategies for better client outcomes.

## EDUCATION

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ITM Group Of Institutions (RGPV Bhopal), Gwalior, MP

2021

**Bachelor of Technology, Mechanical Engineering**

CGPA : 7.37

## SKILLS

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**Core Skills:** Excel, Sql, Business analysis, Market research, Power BI, Python

**Soft Skills:** Communication, Team Collaboration, Problem-Solving, Analytical mindset, Time Management  
Attention to Detail

**Languages:** English (fluent), Hindi (native)

## ADDITIONAL INFORMATION

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**Languages:** English (fluent), Hindi (native)

**Activities:** I've had the opportunity to give back through pro bono consulting, where I helped a non-profit organization.

**Achievements:** I've been able to make a real impact in my work, such as reducing client onboarding time by 25%. I helped cut operational costs by 15% by streamlining processes.

Played a role in simplifying business operations and enhancing client satisfaction.

Corporate Social Responsibility: Actively involved in community-focused initiatives and sustainability projects.