

RESUME

CHALLA SIRISHA

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OBJECTIVE:

Secure a responsible career opportunity to fully utilize my training and skills, while making a significant contribution to the success of the company.

EDUCATION :

- MBA from JNTU University in 2022 with 79%.
- BSC[MSCS] from Rao's degree college in 2020 with 80%.
- Intermediate 12th Govt. Junior college in 2017 with 76%.
- SSC 10th ZP Girls High School in 2015 with 67%.

WORK EXPERIENCE:

RELIANCE

25/08/2022-24/03/2023

DEPARTMENT MANAGER

Anantapur, Andhra Pradesh

MUTHOOT FINANCE

01/07/2023-29/01/2024

CUSTOMER CARE EXECUTIVE

Nellore, Andhra Pradesh

NXTWAVE

30/04/2024-01/12/2024

BUSINESS DEVELOPMENT ASSOCIATE

Hyderabad, Telangana.

- generating new leads, qualifying potential customers, and closing sales for their tech skill development programs by actively reaching out to individuals.
- Utilizes Flow.ai CRM tool to track student interaction and ensure timely Follow-ups.
- counselling them on career paths, and demonstrating the value of NxtWave's courses to achieve enrollment targets, often with a focus on providing career guidance and highlighting the unique benefits of their "CCBP 4.0"

SKILLS:

- Client communication and Relationship management.
- Team management.
- Basic Knowledge of Search Engine Optimization (SEO).
- Tools: Flow.ai, MS Office, MS Excel.

PROJECT:**Live Session Engagement Campaign:**

Led outreach efforts to increase student participation in live digital marketing sessions through targeted communication strategies, resulting in a significant increase in attendance and engagement.

DECLARATION:

I hereby declare That the details furnished above are true to the best of my knowledge.

DATE:

PLACE:

CH.SIRISHA